



SENTRIM KENYA LIMITED

P.O BOX 43436, 00100, NAIROBI, KENYA
Central Reservations: 0796-890890 / 0781-890890
Email: reservations@sentrim-hotels.com
www.sentrim-hotels.com

SENTRIM
HOTELS & LODGES

2024 NON-RESIDENT RATES

Contract agreement between SENTRIM KENYA LIMITED and

Name of Company

Company / Tour Operator / Agent Stamp

From: Date

To: Date

1st JANUARY 2024

31st DECEMBER 2024

Valid until 31st December 2024

NON-RESIDENT 2024 – NETT RATES (US DOLLARS)

CONTRACT RATES (US DOLLARS)							RACK RATES (US DOLLARS)		
UNIT	ROOM CATEGORY	SEASON	ROOM OCCUPANCY			MEAL PLAN	SGL (X)	DBL (XX)	TRP (XXX)
			SGL (X)	DBL (XX)	TRP (XXX)				
SENTRIM CASTLE	Standard	01/01/24 – 31/12/24	83	132	187	BB	110	150	193
SENTRIM MARA	Standard Tents	High	120	220	275	FB	210	280	370
		Peak	154	253	310		270	358	468
		Low	110	210	264		127	253	330
	2 Bedroom Family House	High	310			FB			
		Peak	350						
		Low	300						
SENTRIM AMBOSELI	Standard Tents	High	120	210	264	FB	176	236	310
		Peak	145	230	300		264	365	475
		Low	110	200	255		150	215	290
	2 Bedroom Family House	High	310			FB			
		Peak	352						
		Low	300						
SENTRIM TSAVO	Standard Tents	High	110	200	242	FB	176	236	310
		Peak	132	220	264		264	365	475
		Low	100	176	230		110	215	280
SENTRIM ELEMENTAITA	Deluxe Cottages	High	120	198	255	FB	176	236	310
		Peak	145	220	286		264	365	475
		Low	110	190	242		110	215	280

SEASON	AMBOSELI & TSAVO	MARA & ELEMENTAITA
HIGH	1 st Jan - 31 st March 2024	1 st Jan – 31 st March 2024
PEAK	1 st Jul – 31 st Oct 2024 / 20 th Dec 2024 – 2 nd Jan 2025	1 st Jul – 31 st Oct 2024 / 20 th Dec 2024 – 2 nd Jan 2025
LOW	1 st Apr – 30 th June 2024 / 1 st Nov – 19 th Dec 2024	1 st Apr – 30 th June 2024 / 1 st Nov – 19 th Dec 2024

Easter period: 29th, 30th, 31st March and 01st April 2024

Christmas period: 24th, 25th 26th, 31st 2024 and 1st Jan 2025

World Rally Champion (WRC) Sentrim Elementaita ONLY: 28th- 31ST March 2024

. NB: PEAK SEASON RATES to apply on these dates across ALL the lodges.

2024 GROUND PACKAGE RATES (USD)
MINIMUM 2 PAX

UNIT	SEASON	SINGLE	PER PERSON SHARING	CHILD/REN SHARING	CHILD/REN OWN ROOM	PACKAGE INCLUDES
ONE NIGHT PACKAGE						
SENTRIM MARA	HIGH	220	190	100	140	<ul style="list-style-type: none"> • One Night Full board accommodation • Return Airstrip Transfers • Mini game drive en-route to the lodge • PM game drive on 1st night • AM game drives on day Two • Mini game drive en-route to airstrip <p align="center">Extra Lunch @ US\$ 30 per person</p>
	PEAK	265	225	120	170	
	LOW	150	170	85	110	
TWO NIGHTS PACKAGE						
SENTRIM MARA	HIGH	440	375	190	285	<ul style="list-style-type: none"> • Two nights Full board accommodation • Return Airstrip Transfers • Mini game drive en-route to the lodge • PM game drive on 1st night • AM/PM game drives on day Two • Mini game drive en-route to airstrip <p align="center">Extra Lunch @ US\$ 30 per person</p>
	PEAK	520	445	230	335	
	LOW	295	310	160	215	
EXTRA NIGHT						
SENTRIM MARA	HIGH	200	180	90	135	<ul style="list-style-type: none"> • Full board accommodation • Return Airstrip Transfers • Mini game drive en-route to the lodge • PM game drive on 1st night • AM/PM game drives on day Two • Mini game drive en-route to airstrip <p align="center">Extra Lunch @ US\$ 30 per person</p>
	PEAK	240	210	100	140	
	LOW	140	150	80	100	

ACTIVITY	RATE PP (\$)	ACTIVITY	RATE PP (\$)	TERMS & CONDITIONS
Bush breakfast within the lodge (Min 7 pax)	25	1 Hour Cocktail with bitings – nonalcoholic – (Min 7 pax)- within the lodge	35	<p>The above rates are valid from: 1st Jan to 31st Dec 2024</p> <ol style="list-style-type: none"> For Groups: One pax will be free for every 15 paying clients Adequate notice of at least 14 days will be required. Cancellations should be received at least 7 days prior to the date of the function. Any fees required by Park Authorities will be paid directly by you directly to the respective Park Authority. <p>All prices are in US dollars and include all statutory taxes at the current rate.</p>
Bush breakfast Within the park (Min 7 pax)- Excluding park fees	40	1 Hour Bush Sun-Downer - alcoholic (Hot& Cold Canapés and selected drinks) (Min 7 pax)- within the lodge	45	
Breakfast by the poolside (Min 7 pax)	25	Balloon Safaris	450	
Bush lunch within the lodge (Min 7 pax)	30	Maasai Cultural Village and Maasai Lecture (Sentrim Mara & Sentrim Amboseli only)- within the lodge	30	
Bush lunch within the park (Min 7 pax)- Excluding park fees	40	Nature Walk and bird watching (Within our premises)- Only at Sentrim Amboseli & Sentrim Mara	25	
Lunch by the poolside (Min 7 pax)	30			
Bush Dinner within Lodge only (Min 7 pax)	30	<u>GAME DRIVES</u> <u>(PER PERSON PER DAY)</u>		
Dinner By the poolside (Min 7 pax)	30			
African Barbeque within Lodge only (Min 7 pax)	25	Game drive per person per game drive	70	
Birthday / Honeymooner cake (0.5) Kg	20	Exclusive use of vehicle Per person per Game Drive (Minimum 6 Pax Per Vehicle)	80	
Birthday / Honeymooner cake (1) Kg	40	Full Day game drive per person (Minimum 6 Pax Per Vehicle)	90	
Breakfast boxes	20	<u>AIRSTRIP TRANSFERS</u> <u>(ONE WAY – PER PERSON)</u>		
Lunch Boxes (Extra Lunch)	25	Keekorok Airstrip To Sentrim Mara per vehicle (Up To 6 Pax)	120	
Gala Dinner per person (Min - 15 pax)- with the Lodge	40	Amboseli Airstrip to Sentrim Amboseli per vehicle (Up To 6 Pax)	120	

TERMS AND CONDITIONS

The above rates are quoted in USD and include all statutory taxes. In the event of any appreciation of the Kenya Shilling of over 5% against the US\$, or any changes in applicable taxes, Sentrim Hotels & Lodges reserves the right to adjust these rates accordingly. This contract is valid for non-residents only and proof of identification will be required at check-in. These rates should never be distributed to any 3rd party agent, on-line travel or hotel booking websites.

DAY ROOM USE

We shall charge 75% of the applicable room rate. Day room use is up to 6.00pm after which full normal room rate will apply. This is applicable to **Sentrim Castle only**.

HALF BOARD REDUCTION

H/B reduction will be **US\$ 5** per person. This applies to the lodges only.

EASTER & CHRISTMAS SUPPLEMENTS

Easter period: 29th, 30th 31ST March and 1st April 2024.

Christmas period: 24th, 25th 26th, 31st 2024 and 1st Jan 2025- **(3 Nights – Minimum length of stay)**

World Rally Championship (WRC) - **Sentrim Elementaita ONLY - 28TH – 31st March 2024**

NB: PEAK SEASON NETT RATES to apply on these dates across ALL Sentrim Lodges.

EXTRA MEALS AT ALL THE PROPERTIES

- a) Lunch **US\$ 30** per person
- b) Packed lunch boxes: **US\$ 25** per person
- c) Dinner **US\$ 30** per person

FAMILY HOUSES

These are sold as single units and child policy will apply.

NOTE: A Family house has a maximum of (4) persons, any extra person (adult) will be charged 30% of the Family house rate (maximum for extra person(s) is (2)

SINGLE ROOM POLICY

Maximum single rooms will be seven (7). Any additional single rooms booked will be charged at double room rate. (For Lodges only)

AGENT / FAM TRIP RATES

30% off contract rates will be offered to TO/TA who wish to visit any of our properties for a FAM trip subject to availability

NB: Agent Rates / FAM Trip will not apply during peak season, Easter and Christmas Holidays.

The rates are on request only and are subject to availability.

CHILD POLICY

- a) A maximum of **TWO** children below (5) years sharing with one or two (2) adults FOC
- b) One or two children (below 12 years) sharing with Two (2) adults; each child pays 50% of per person sharing rate. Maximum (2) children
- c) One or two children (below 12 years) sharing with one adult, each child pays 50% of per person sharing room rate and adult pays the single room rate (Maximum 2 children)
- d) One or more children in own room pays 75% of the applicable room rate (Maximum 3 children)

TOUR LEADER

- a) For every 15 paying guests, 1 Tour Leader is FOC as long as it is pre-booked and this will be subject to availability.
- b) For less than 15 pax, 30% discount off the contract rates as long as it is booked and this will be subject to availability.

CIRCUIT DISCOUNTS

Circuit Discounts shall apply for any one of the following: -

- a) All four Sentrim Lodges plus Sentrim Castle: 12.5% off the contract rates
- b) All four Sentrim Lodges, 10% off the contract rates
- b) Any three Sentrim Lodges and Sentrim Castle, 7.5% off the contract rates.
- c) Any three Sentrim Lodges, 5% off the contract rates

CANCELLATION POLICY

Should a reservation be cancelled or number of days booked reduced or number of guests reduced, the following charges will apply:

Sentrim Castle Royal

- a) 100% of the total net value of the booking/s for cancellation within 24 hours from date of reservation and
- b) 100% of the total net value of the booking/s in case of no-show.

Sentrim Amboseli, Sentrim Mara, Sentrim Tsavo and Sentrim Elementaita.

- a) In case of cancellation/reduction in number of rooms, 20% of applicable room rate will be charged as follows:
 - Low season: between 30 and 15 days
 - High: between 45 and 20 days
 - Peak: between 60 and 45 days

- b) In case of cancellation/reduction in number of rooms, 40% of applicable room rate will be charged as follows:
 - Low season: between 15 and 2 days
 - High season: between 20 – 10 days
 - Peak season: between 45 – 30 days

- c) In case of cancellation/no show/ reduction in number of rooms, 100% of applicable room rate will be charged as follows:
 - Low season: with 48 hours
 - High season: within 10 days
 - Peak season: within 30 days

MISCELLANEOUS

Any Amendments to this contract shall be valid only if made in writing and signed by the Agent and Sentrim Hotels and Lodges. The waiver of any of the terms on any occasion shall not be deemed a waiver of such terms and conditions for any further occasion. All notices to be served shall be sent to the address of the party to be served as specified herein. This agreement shall be governed by the laws of Kenya.

FORCE MAJEURE

Definition of "without liability": When stated in any provision of this Agreement, "without liability" means that there will be no liquidated damages, attrition fees, cancellation fees, rental charges, service charges, or any direct, consequential, compensatory, special incidental damages or any other damages or amounts of any nature whatsoever.

Should events beyond the reasonable control of Sentrim Hotels & Lodges, including but not limited to (1) acts of God, (2) war, including armed conflict, (3) strikes or labor disputes at the Hotel, (4) government regulation or advisory (including travel advisory warnings), (5) civil disturbance in the country, (6) terrorism or threats of terrorism in Kenya substantiated by governmental warnings or advisory notices, (7) curtailment of transportation services or facilities which would materially affect clients from checking into our hotels, (8) disaster, fire, earthquakes, (9) unseasonable extreme inclement weather in Kenya, (10) shortages or disruption of the electrical power supply causing blackouts or other essential utilities in Kenya, or (11) any other cause reasonably beyond the parties' control (collectively referred to as "occurrences"), making the event commercially impracticable, impracticable to perform, illegal, or impossible to fully perform under this Agreement as the Parties originally contracted. In such case the affected Party may terminate this Agreement, without liability, upon written notification. In addition, should the client(s) cancel reservations because of reasons over which they have no control, Sentrim Hotels & Lodges shall appropriately reduce, without liability to client, any obligation by client(s) or the individual which otherwise would be required in any manner under this Agreement. Notice under this provision may be given at any time in advance provided that the notifying party has met the requirements of this provision.

FROM	SENTRIM HOTELS & LODGES	DATE	
NAME	PAREN HIRANI	SIGNATURE	
TITLE	MANAGING DIRECTOR		

FOR		DATE	
NAME		SIGNATURE	
TITLE			